upbound™

Upbound Group, Inc. Earnings Release

October 29, 2026

Third Quarter 2026 Results & Key Metrics

$1,146M	$34M	$123M	$0.58	$1.01	$120M
Total Revenue	Net Earnings	Adjusted EBITDA[1]	GAAP Diluted EPS	Non-GAAP Diluted EPS[1]	Free Cash Flow

Affirming Full Year EBITDA and EPS Guidance; Third Quarter Results Meet or Exceed All Guided Ranges

Brigit Delivers Approximately 37% Topline Growth, Acima Expanded EBITDA Margin 270 bps, Rent-A-Center Achieves Fourth Consecutive Quarter of Positive Same-Store Sales

Third Quarter Consolidated Results

- Consolidated revenue of $1,146.2 million decreased $18.5 million, or 1.6%, year-over-year.
- GAAP operating profit of $71.2 million and non-GAAP operating profit[1] of $103.7 million, compared to $52.8 million of GAAP operating profit and $106.1 million of non-GAAP operating profit in the prior year period. Third quarter 2026 GAAP operating profit margin was 6.2%, compared to 4.5% in the prior year period.
- Net earnings on a GAAP basis of $34.3 million, compared to $13.2 million in the prior year period, a $21.1 million increase. Net profit margin of 3.0% increased 185 basis points year-over-year.
- Adjusted EBITDA[1] decreased 0.1% year-over-year to $123.4 million.
- Adjusted EBITDA margin[1] of 10.8% increased 16 basis points compared to the prior year period.
- GAAP diluted earnings per share was $0.58, compared to GAAP diluted earnings per share of $0.22 in the prior year period.
- Non-GAAP diluted earnings per share[1], which excludes the impact of special items described at the end of this release, was $1.01 for the third quarter of 2026, compared to $1.00 in the prior year period.
- Acima charge-off performance improved, with the LCO rate declining 104 basis points year over year, while the Rent-A-Center LCO rate increased 75 basis points and the Brigit advance loss rate rose 111 basis points to 4.4%.
- Quarterly dividend per share of $0.39, or $1.56 annualized.

CEO Commentary

"Our third quarter results demonstrate the resiliency of our business model and the strength of our disciplined underwriting strategy, in the midst of a difficult operating environment. Revenue came in at the high end of our outlook, while both Adjusted EBITDA and non-GAAP diluted EPS exceeded our expectations. Free cash flow more than doubled year over year, enabling us to further reduce leverage as we build for the future," said CEO Fahmi Karam.

"We are pleased with the progress across all three brands. Brigit delivered strong revenue growth while expanding its paying user base. At Acima, our prudent underwriting approach lowered lease charge-offs and drove strong growth in Adjusted EBITDA, along with meaningful margin expansion. We also reached an agreement establishing Acima as the preferred lease-to-own solution in approximately 5,000 Boost Mobile stores, expanding our presence in the wireless category. And Rent-A-Center achieved its fourth consecutive quarter of same- store sales growth," added Mr. Karam.

"As we look ahead to 2027, we have the right leadership team in place, with the addition of Scott Young as Chief Operating Officer and Dev Chakraborty leading Brigit. Together, we are building Acima, Brigit, and Rent-A-Center into one connected enterprise, with shared data and capabilities serving an overlapping customer base. With improving profitability and a stronger balance sheet, we are well positioned to invest in our highest-return opportunities and create long-term value for shareholders," concluded Mr. Karam.

(1)Non-GAAP financial measure. Refer to definitions and reconciliations elsewhere in this release.

Third Quarter Segment Highlights

brigit

Total Revenue	Paying Subscribers
$78.8M	1.84M
+36.6% y/y	*+27.4% y/y*
Net Advance Loss Rate	**ARPU**
4.4%	$14.39
+111 bps y/y	*+4.7% y/y*

- Paying subscribers increased 395k, an increase of 27.4%, y/y and 7.0% compared to the second quarter.
- Average monthly revenue per user (ARPU) increased 4.7% y/y, driven by increased shift towards Brigit's Premium subscription tier, deeper engagement with marketplace offers, and higher expedited transfer revenue.
- Net advance loss rate increased 111 bps year over year and 74 bps sequentially, as strong portfolio growth was accompanied by a challenging macroeconomic environment.
- Net earnings of $8.9M with a net profit margin of 11.2%, and Adjusted EBITDA[1] of $14.7M with an Adjusted EBITDA margin[1] of 18.7%.

acima

Total Revenue	Net Earnings
$584.7M	$74.7M
-6.5% y/y	*+17.3% y/y*
LCO Rate	**Adjusted EBITDA[1]**
8.7%	$86.0M
-104 bps y/y	*+14.7% y/y*

- Revenue of $584.7M decreased approximately 6.5% y/y.
- GMV decreased approximately 11.0% y/y in the third quarter.
- Lease charge-off rate decreased 104 bps year over year and 12 bps sequentially, driven by continued disciplined underwriting and strong portfolio performance.
- Net earnings margin was 12.8%, an increase of 259 bps from the prior year period, and Adjusted EBITDA margin[1] was 14.7%, an increase of 272 bps y/y.

RAC

Total Revenue	Net Earnings
$459.0M	$55.6M
-0.4% y/y	*-1.4% y/y*
LCO Rate	**Adjusted EBITDA[1]**
5.4%	$66.3M
+75 bps y/y	*-11.3% y/y*

- Company-owned same store sales increased 1.8% y/y, while consolidated segment revenue of $459.0M decreased approximately 0.4% y/y.
- Lease charge-offs for company-owned Rent-A-Center stores were 5.4%, increasing 75 bps y/y.
- Net earnings of $55.6M and Adjusted EBITDA[1] of $66.3M decreased 1.4% and 11.3% y/y, respectively.

Note: Definitions of certain key performance metrics are available on page five of this release.

(1) Non-GAAP financial measure. Refer to definitions and reconciliations elsewhere in this release.

Full Year and Q4 2026 Guidance

The Company narrows FY 2026 guidance on all metrics, while increasing the midpoint of it's Non-GAAP diluted EPS, and providing guidance for Q4 2026

Table 1

Consolidated Guidance[1,2]	Full Year 2026	Fourth Quarter 2026
Revenues ($B)	$4.68 - $4.78	$1.15 - $1.25
Adj. EBITDA Excluding SBC ($M)[3]	$510 - $525	$125 - $135
Non-GAAP Diluted Earnings Per Share[3]	$4.15 - $4.30	$1.00 - $1.10

1. Consolidated includes Acima, Brigit, Rent-A-Center, Mexico, and Corporate Segments.
2. Due to the inherent uncertainty related to the special items identified in the tables below, management does not believe it is able to provide a meaningful forecast of the comparable GAAP measures or reconciliation to any forecasted GAAP measure without unreasonable effort. The actual amount of these items during 2026 may have a significant impact on our future GAAP results.
3. Non-GAAP financial measure. See descriptions below in this release.

CFO Commentary

"Third quarter results represented another strong quarter for Upbound, with all guided metrics at or above the high end of our expectations," said CFO Hal Khouri.

"Brigit delivered revenue growth of 36.6% and increased paying users 27%, while expanding Adjusted EBITDA margin to 18.7%. Acima Adjusted EBITDA grew 14.7% year over year, with margin expanding approximately 270 basis points as lease charge-offs improved by more than 100 basis points. Rent-A-Center delivered its fourth consecutive quarter of same-store sales growth, up 1.8%, with Adjusted EBITDA up 4.9% from the second quarter."

"Free cash flow of approximately $121 million brought our year-to-date total to approximately $340 million, and we continue to expect full-year free cash flow of at least $250 million, inclusive of estimated legal payments. We repaid approximately $77 million of debt in the quarter, reducing net leverage to 2.4x from 2.6x last quarter. Quarter-end liquidity was approximately $576 million."

"We continue to prioritize disciplined deleveraging while funding our dividend and investing in technology and data capabilities. Given our strong cash flow generation and confidence in our strategic plan, we intend to repurchase up to $50 million of our common stock under our existing share repurchase program, originally authorized by the Board of Directors in December 2021, with the timing and amount of any repurchases to be determined by management based on market conditions, share price, capital needs and other factors," concluded Mr. Khouri.

Conference Call and Webcast Information

Upbound Group, Inc. will host a conference call to discuss third quarter 2026 results, guidance and other operational matters on the morning of Thursday, October 29, 2026, at 9:00 a.m. ET. For a live webcast of the call, visit https://investor.upbound.com. Certain financial and other statistical information that will be discussed during the conference call will also be provided on the same website.

Financial Highlights

Key Metrics

Table 2

Metrics ($'s Millions - except per share and ARPU)	Q3 2026	Q3 2025	Q2 2026
Consolidated			
Revenue	$ 1,146.2	$ 1,164.7	$ 1,163.4
Revenue Y/Y % Change	(1.6) %	9.0 %	0.5 %
GAAP Operating Profit	$ 71.2	$ 52.8	$ 54.3
Net Earnings	$ 34.3	$ 13.2	$ 21.6
Net Profit Margin	3.0 %	1.1 %	1.9 %
Adj. EBITDA [1]	$ 123.4	$ 123.6	$ 127.0
Adj. EBITDA Margin [1]	10.8 %	10.6 %	10.9 %
GAAP Operating Expenses as % of Total Revenue	44.4 %	43.8 %	46.5 %
GAAP Diluted EPS	$ 0.58	$ 0.22	$ 0.37
Non-GAAP Diluted EPS [1]	$ 1.01	$ 1.00	$ 1.07
On-Rent Rental Merchandise, Net	$ 1,043.8	$ 1,090.8	$ 1,085.7
Net Cash Provided by Operating Activities	$ 163.1	$ 89.9	$ 123.3
Free Cash Flow [1]	$ 120.6	$ 50.2	$ 84.0
Acima Segment			
GMV [2]	$ 430.8	$ 484.0	$ 466.2
GMV (Y/Y % Change) [2]	(11.0) %	11.0 %	(10.7) %
Revenue	$ 584.7	$ 625.3	$ 603.5
Revenue Y/Y % Change	(6.5) %	10.4 %	(2.5) %
GAAP Operating Profit/GAAP Net Earnings	$ 74.7	$ 63.7	$ 73.4
Net Profit Margin	12.8 %	10.2 %	12.2 %
Adj. EBITDA [1]	$ 86.0	$ 75.0	$ 98.0
Adj. EBITDA Margin [1]	14.7 %	12.0 %	16.2 %
On-Rent Rental Merchandise, Net	$ 598.0	$ 660.6	$ 616.5
Lease Charge-Off Rate [3]	8.7 %	9.7 %	8.8 %
60+ Day Past Due Rate [4]	12.7 %	12.7 %	12.3 %
Brigit Segment			
Cash Advance Volume [5]	$ 489.4	$ 389.8	$ 440.6
Paying Users [6]	1,838,794	1,443,832	1,719,061
ARPU [7]	$ 14.39	$ 13.74	$ 14.30
Revenue	$ 78.8	$ 57.7	$ 71.1
GAAP Operating Profit/GAAP Net Earnings	$ 8.9	$ 4.6	$ 7.5
Net Profit Margin	11.2 %	7.9 %	10.6 %
Adj. EBITDA [1]	$ 14.7	$ 9.3	$ 11.8
Adj. EBITDA Margin [1]	18.7 %	16.1 %	16.6 %
Net Advance Loss Rate [8]	4.4 %	3.3 %	3.6 %
Rent-A-Center Segment			
Lease Portfolio - Monthly Value (as of period end) [9]	$ 128.6	$ 129.4	$ 132.1
Same Store Average Portfolio Value (Y/Y % Change - as of period end) [10]	0.5 %	(1.8) %	3.5 %
Same Store Sales (Y/Y % Change) [11]	1.8 %	(3.6) %	1.6 %
Revenue	$ 459.0	$ 461.1	$ 466.4
Revenue Y/Y % Change	(0.4) %	(4.7) %	(0.2) %
GAAP Operating Profit/GAAP Net Earnings	$ 55.6	$ 56.4	$ 54.7
Net Profit Margin	12.1 %	12.2 %	11.7 %
Adj. EBITDA [1]	$ 66.3	$ 74.7	$ 63.2
Adj. EBITDA Margin [1]	14.4 %	16.2 %	13.5 %
On-Rent Rental Merchandise, Net	$ 418.2	$ 405.8	$ 441.2
Lease-Charge Off Rate [3]	5.4 %	4.7 %	5.0 %
30+ Day Past Due Rate [12]	3.8 %	3.3 %	3.0 %
Corporate Owned Store Count (U.S. & PR - as of period end)	1,639	1,724	1,651

*Please see footnotes on page 5.

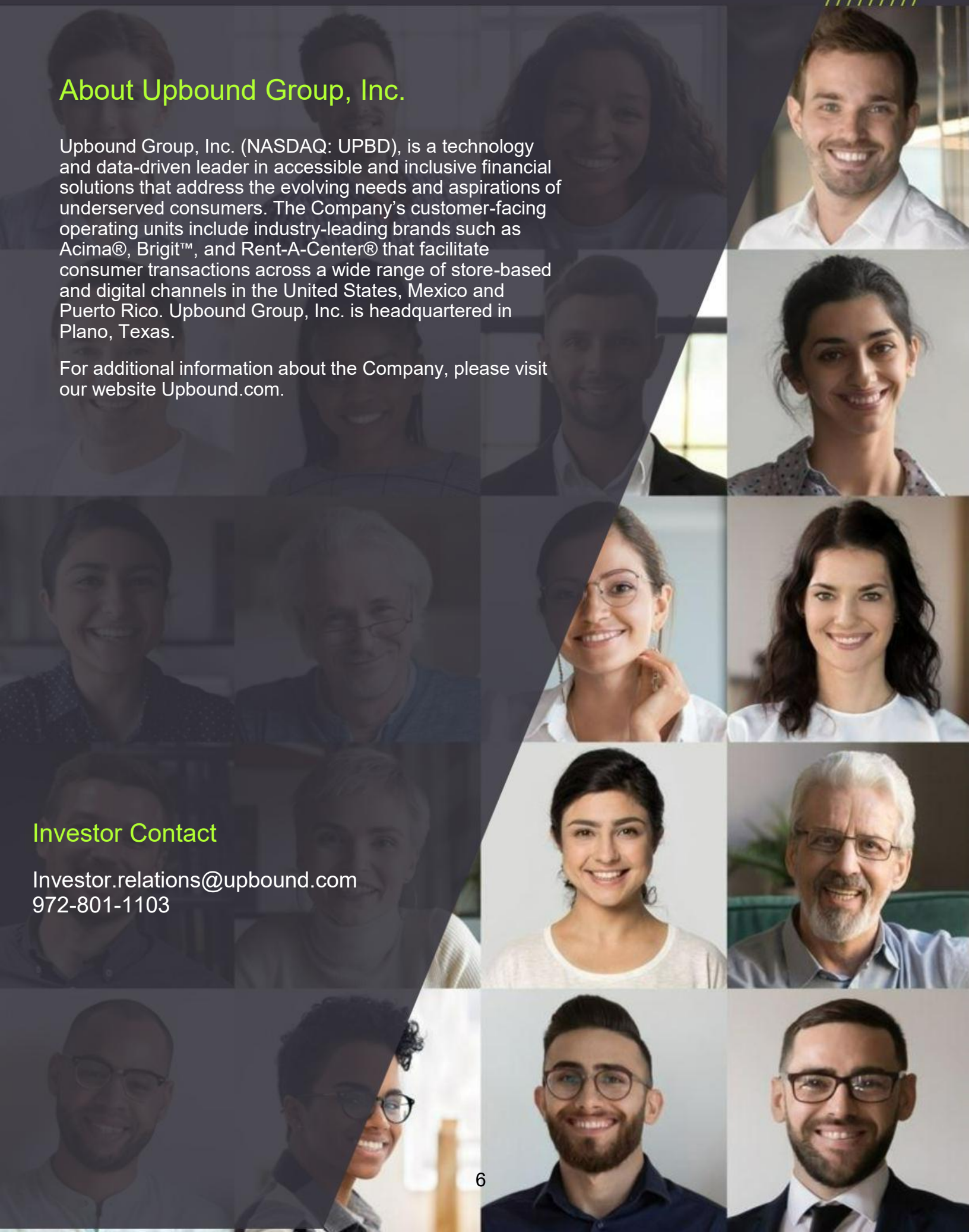
Financial Highlights (continued)

(1) Non-GAAP financial measure. Refer to the explanations and reconciliations elsewhere in this release.
(2) Gross Merchandise Volume (GMV): The Company defines Gross Merchandise Volume as the retail value in U.S. dollars of merchandise acquired by the Acima segment that is leased to customers through a transaction that occurs within a defined period, net of estimated cancellations as of the measurement date.
(3) Lease Charge-Offs (LCOs): Represents charge-offs of the net book value of unrecoverable on-rent merchandise with lease-to-own customers who are past due. This is typically expressed as a percentage of revenues for the applicable period. For the Rent-A-Center segment, LCOs exclude Get It Now, Home Choice, and Franchise-owned Rent-A-Center locations. For the Acima segment, LCOs exclude fraudulent lease-to-own contract losses.
(4) 60+ Day Past Due Rate: Defined as the average number of accounts 60+ days past due as a % of total open leases.
(5) Cash Advance Volume: Defined as total advance originations during the period.
(6) Brigit Paying Users: Represents Brigit customers who have an active Plus or Premium account, not delinquent (not 45 days past due) on a cash advance, and made at least 1 of the last 2 subscription payments.
(7) ARPU: Average monthly revenue per Brigit Paying User, where Brigit Paying User is defined as in footnote 6 above.
(8) Net Advance Loss: Represents charge-offs of Brigit uncollectible cash advances that are 45+ days past due as a percentage of total cash advances originated in the period.
(9) Lease Portfolio Value: Represents the aggregate dollar value of the expected monthly rental income associated with current active lease agreements from our Company-owned Rent-A-Center lease-to-own stores and e-commerce platform at the end of any given period.
(10) Same Store Average Portfolio Value: Represents the aggregate dollar value of the expected monthly rental income associated with current active lease agreements from our Company-owned Rent-A-Center lease-to-own stores that were operated by us for 13 months or more at the end of any given period divided by the number of such stores. The Company excludes from the same store base any store that receives a certain level of customer accounts from closed stores or acquisitions. The receiving store will be eligible for inclusion in the same store base in the 30th full month following account transfer.
(11) Same Store Sales (SSS): Same store sales generally represents revenue earned in Company-owned Rent-A-Center stores that were operated by us for 13 months or more and are reported on a constant currency basis as a percentage of total revenue earned in stores of the segment during the indicated period. The Company excludes from the same store sales base any store that receives a certain level of customer accounts from closed stores or acquisitions. The receiving store will be eligible for inclusion in the same store sales base in the 30th full month following account transfer.
(12) 30+ Day Past Due Rate: Defined as the average number of accounts 30+ days past due as a % of total open leases for our Company-owned Rent-A-Center locations.

About Upbound Group, Inc.

Upbound Group, Inc. (NASDAQ: UPBD), is a technology and data-driven leader in accessible and inclusive financial solutions that address the evolving needs and aspirations of underserved consumers. The Company's customer-facing operating units include industry-leading brands such as Acima®, Brigit™, and Rent-A-Center® that facilitate consumer transactions across a wide range of store-based and digital channels in the United States, Mexico and Puerto Rico. Upbound Group, Inc. is headquartered in Plano, Texas.

For additional information about the Company, please visit our website Upbound.com.



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Forward Looking Statements

This press release, and the guidance above and the Company's related conference call contain forward-looking statements that involve risks and uncertainties. These statements are made under the "safe harbor" provisions of the U.S. Private Securities Litigation Reform Act of 1995. Such forward-looking statements generally can be identified by the use of forward-looking terminology such as "may," "will," "expect," "intend," "could," "estimate," "predict," "continue," "maintain," "should," "anticipate," "believe," or "confident," or the negative thereof or variations thereon or similar terminology and including, among others, statements concerning (i) the Company's guidance for 2026 and future outlook, (ii) the impact of ongoing challenging macroeconomic conditions on the Company's business operations, financial performance, and prospects, (iii) the future business prospects and financial performance of the Company as a whole and the Company's segments, (iv) the Company's growth strategies, (v) the Company's expectations, plans and strategy relating to its capital structure and capital allocation, including any share repurchases under the Company's share repurchase program, (vi) the potential impact of legal proceedings, governmental inquiries and investigations the Company is involved in, and (vii) other statements that are not historical facts. However, there can be no assurance that such expectations will occur. The Company's actual future performance could differ materially and adversely from such statements. Factors that could cause or contribute to these differences include, but are not limited to: (1) difficulties encountered in managing the financial and operational performance of the Company's multiple business segments; (2) risks associated with pricing, value proposition and other changes to the Company's consumer offerings and strategies being deployed in the Company's businesses; (3) the Company's ability to continue to effectively execute its strategic initiatives, including mitigating risks associated with any potential additional mergers and acquisitions, or lease-to-own refranchising opportunities; (4) the Company's ability to effectively provide consumers with additional products and services beyond lease-to-own and products and services currently offered by the Company's Brigit segment, including through third-party partnerships; (5) the possibility that costs, difficulties or disruptions related to the integration of Brigit operations into the Company's other operations will be greater than expected; (6) the possibility that the anticipated benefits from the Brigit acquisition may not be fully realized or may take longer to realize than expected; (7) the general strength of the economy and other economic conditions affecting consumer preferences, spending and payment behaviors, including the availability of credit to the Company's target consumers and to other consumers, impacts from continued or renewed inflation, central bank monetary policy initiatives to address inflation concerns and a possible recession or slowdown in economic growth; (8) failure to effectively manage the Company's operating labor and non-labor operating expenses, including failure to effectively optimize our proprietary algorithms and customer decisioning tools to limit merchandise losses for our lease-to-own offerings; (9) the Company's ability to retain the revenue associated with acquired lease-to-own customer accounts and enhance the performance of acquired stores; (10) factors affecting the disposable income available to the Company's current and potential customers; (11) changes in the unemployment rate; (12) capital market conditions, including changes in interest rates and availability of funding sources for the Company; (13) changes in the Company's credit ratings; (14) the Company's ability to identify potential acquisition candidates, complete acquisitions and successfully integrate acquired companies; (15) disruptions caused by the operation of the Company's information management systems or disruptions in the systems of the Company's third-party retailers or other third parties with whom the Company does business; (16) risks related to the Company's virtual lease-to-own business, including the Company's ability to continue to develop and successfully implement the necessary technologies; (17) the Company's ability to achieve the benefits expected from its integrated virtual and staffed third-party retailer offering and to successfully grow this business segment; (18) exposure to potential operating margin degradation due to the higher cost of merchandise and higher merchandise losses in the Company's Acima segment compared to our Rent-A-Center segment; (19) additional risks associated with the Company's Brigit segment and its consumer products and services, including managing losses, regulatory, licensing and other compliance risks, risks associated with the Company's Brigit segment's reliance on regulated banks and on providers of third-party data and technology and other third-party service providers; and other new risks for our Company; (20) the Company's ability to (i) effectively adjust to changes in the composition of its offerings and product mix as a result of acquiring Brigit and continue to maintain the quality of existing offerings and (ii) successfully introduce other new product or service offerings on a timely and cost-effective basis; (21) changes in the Company's future cash requirements as a result of the Brigit acquisition, whether caused by unanticipated increases in capital expenditures or working capital needs, unanticipated liabilities or otherwise; (22) litigation or administrative proceedings to which the Company is or may be a party to from time to time and changes in estimates relating to litigation reserves including, in each case in connection with the regulatory and litigation matters described in the Company's most recent Form 10-K or Form 10-Q; (23) the Company's compliance with applicable statutes and regulations governing the Company's businesses, impacts from the enforcement of existing laws and regulations and the enactment of new laws and regulations adversely affecting the Company's business, and any legislative or other regulatory enforcement efforts or private party litigation or arbitration that seeks to re-characterize store-based or virtual lease-to-own transactions as credit sales and to apply consumer credit laws and regulations to the Company's lease-to-own business or to apply consumer credit laws to the Company's Brigit segment's non-credit consumer offerings, in each case including in connection with, but not limited to, the regulatory matters described in the Company's most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q; (24) the Company's transition to more readily scalable "cloud-based" solutions; (25) the Company's ability to continue to enhance digital or e-commerce capabilities, including mobile applications; (26) the Company's ability to protect its proprietary intellectual property and to defend against allegations by third parties that any of the Company's products, services or business activities may infringe against their intellectual property rights; (27) risks from development, deployment and governance of artificial intelligence ("AI") and adjacent technologies, including technical failures or inaccuracies, rapid adoption by our competitors, and evolving regulatory requirements that may restrict certain AI uses or increase compliance costs; (28) the Company's ability or that of the Company's third-party retailers or other third parties with whom the Company does business to protect the integrity and security of customer, employee, supplier and third-party retailer or other third party information, from adverse effects of hacking, computer viruses, cybersecurity attacks or similar disruptions; (29) impairment of the Company's goodwill or other intangible assets; (30) disruptions in the Company's supply chain; (31) limitations of, or disruptions in, the Company's distribution network; (32) rapid inflation or deflation in the prices of the Company's lease-to-own products and other related costs; (33) allegations of product safety and quality control issues, including recalls of goods the Company leases to customers; (34) the Company's ability to execute, as well as the effectiveness of, lease-to-own store consolidations, including the Company's ability to retain the revenue from customer accounts merged into another store location as a result of a store consolidation; (35) the Company's available cash flow and its ability to generate sufficient cash flow to continue to fund the operations of its business; (36) increased competition from traditional competitors, virtual lease-to-own competitors, online retailers, Buy-Now-Pay-Later, earned wage access and financial health technology competitors and other fintech companies and other competitors, including subprime lenders; (37) the Company's ability to identify and successfully market products and services that appeal to its current and future targeted customer segments and to accurately estimate the size of the total addressable market; (38) consumer preferences and perceptions of the Company's brands; (39) the Company's ability to enter into new rental or lease purchase agreements and collect on existing rental or lease purchase agreements; (40) ongoing changes in tariff policies, including impacts from tariffs proposed or imposed by the current U.S. Presidential Administration on the price of imported goods, or consumer prices overall or other financial impacts of such tariffs or proposed or imposed retaliatory tariffs enacted by U.S. trading partners on the Company's costs or target consumers; (41) adverse changes in the economic conditions of the industries, countries or markets that the Company serves; (42) information technology and data security costs; (43) the impact of breaches in data security or other disturbances to the Company's information technology and other networks; (44) changes in estimates relating to self-insurance liabilities and income tax reserves; (45) changes in the Company's effective tax rate; (46) fluctuations in foreign currency exchange rates; (47) the Company's ability to maintain an effective system of internal controls; and (48) the other risks detailed from time to time in the Company's SEC reports, including but not limited to, its most recent Annual Report on Form 10-K, and in its subsequent Quarterly Reports on Form 10-Q and Current Reports on Form 8-K. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this press release. Except as required by law, the Company is not obligated to publicly release any revisions to these forward-looking statements to reflect the events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

Upbound Group, Inc. and Subsidiaries

CONSOLIDATED STATEMENTS OF OPERATIONS - UNAUDITED

Table 3

(in thousands, except per share data)	Three Months Ended September 30, 2026	2025
Revenues		
Rentals and fees	$ 881,264	$ 901,342
Merchandise sales	180,165	198,095
Subscriptions and fees	78,775	57,663
Other	5,957	7,617
Total revenues	1,146,161	1,164,717
Cost of revenues		
Cost of rentals and fees	345,213	364,146
Cost of merchandise sold	212,828	230,864
Cost of subscriptions and fees	7,901	6,631
Total cost of revenues	565,942	601,641
Gross profit	580,219	563,076
Operating expenses		
Operating labor	147,408	151,726
Non-labor operating expenses	254,034	242,078
General and administrative expenses	60,922	50,248
Depreciation and amortization	14,192	12,900
Other gains and charges	32,482	53,371
Total operating expenses	509,038	510,323
Operating profit	71,181	52,753
Debt refinancing charges	-	4,894
Interest expense	25,067	28,662
Interest income	(613)	(673)
Earnings before income taxes	46,727	19,870
Income tax expense	12,456	6,649
Net earnings	$ 34,271	$ 13,221
Basic weighted average shares	58,280	56,703
Basic earnings per common share	$ 0.59	$ 0.23
Diluted weighted average shares	58,767	58,890
Diluted earnings per common share	$ 0.58	$ 0.22
REVENUES BY SEGMENT		
Acima	$ 584,725	$ 625,272
Rent-A-Center	459,045	461,090
Brigit	78,775	57,663
Mexico	23,616	20,692
Total revenues	$ 1,146,161	$ 1,164,717

Upbound Group, Inc. and Subsidiaries

SELECTED BALANCE SHEETS HIGHLIGHTS - UNAUDITED

Table 4

(in thousands)	September 30, 2026	September 30, 2025
Cash and cash equivalents	$ 125,097	$ 107,021
Receivables, net	206,404	203,155
Prepaid expenses and other assets	118,533	180,665
Rental merchandise, net		
On rent	1,043,829	1,090,834
Held for rent	143,408	131,987
Operating lease right-of-use assets	267,146	269,482
Goodwill	488,158	488,160
Total assets	3,052,050	3,211,634
Operating lease liabilities	$ 283,226	$ 286,683
Senior debt, net	902,128	1,102,657
Senior notes, net	445,323	443,359
Total liabilities	2,301,926	2,524,330
Total stockholders' equity	750,124	687,304

Non-GAAP Financial Measures

This release and the Company's related conference call contain certain financial information determined by methods other than in accordance with U.S. Generally Accepted Accounting Principles (GAAP), including (1) Non-GAAP diluted earnings per share (net earnings or loss, as adjusted for special items (as defined below), net of taxes, divided by the number of shares of our common stock on a fully diluted basis), (2) Non-GAAP operating profit (operating profit, adjusted for special items), (3) Adjusted EBITDA (net earnings before interest, taxes, stock-based compensation, depreciation and amortization, as adjusted for special items) on a consolidated and segment basis, (4) Adjusted EBITDA margin (Adjusted EBITDA divided by total revenue) on a consolidated and segment basis, (5) Free Cash Flow (net cash provided by operating activities less capital expenditures and net originations and collections of customer cash advances), and (6) Net Leverage Ratio (outstanding debt less cash and cash equivalents divided by trailing twelve months Adjusted EBITDA). “Special items” refers to certain gains and charges we view as extraordinary, unusual or non-recurring in nature or which we believe do not reflect our core business activities. Special items are reported as Other Gains and Charges in our Consolidated Statements of Operations. For the periods presented herein, these special items are described in the quantitative reconciliation tables included below in this release. Because of the inherent uncertainty related to these special items, management does not believe it is able to provide a meaningful forecast of the comparable GAAP measures or reconciliation to any forecasted GAAP measure without unreasonable effort. These non-GAAP measures are additional tools intended to assist our management in comparing our performance on a more consistent basis for purposes of business decision-making by removing the impact of certain items management believes do not directly reflect our core operations. These measures are intended to assist management in evaluating operating performance and liquidity, comparing performance and liquidity across periods, planning and forecasting future business operations, helping determine levels of operating and capital investments and identifying and assessing additional trends potentially impacting our Company that may not be shown solely by comparisons of GAAP measures. Consolidated Adjusted EBITDA is also used as part of our incentive compensation program for our executive officers and others. We believe these non-GAAP financial measures also provide supplemental information that is useful to investors, analysts and other external users of our consolidated financial statements in understanding our financial results and evaluating our performance and liquidity from period to period. However, non-GAAP financial measures have inherent limitations and are not substitutes for, or superior to, GAAP financial measures, and they should be read together with our consolidated financial statements prepared in accordance with GAAP. Further, because non-GAAP financial measures are not standardized, it may not be possible to compare such measures to the non-GAAP financial measures presented by other companies, even if they have the same or similar names.

Reconciliation of Operating Profit to Non-GAAP Operating Profit, Net Earnings to Net Earnings Excluding Special Items and Non-GAAP Diluted Earnings Per Share

Table 5

	For the Three Months Ended September 30, 2026					
(in thousands)	Gross Profit	Operating Profit	Earnings Before Income Tax	Tax Expense	Net Earnings	Diluted Earnings per Share
GAAP Results	$ 580,219	$ 71,181	$ 46,727	$ 12,456	$ 34,271	$ 0.58
Plus: Special Items[1]						
Acima acquired assets depreciation and amortization[2]	—	14,944	14,944	3,452	11,492	0.20
Brigit acquired assets depreciation and amortization[3]	—	6,216	6,216	1,436	4,780	0.08
Store consolidation[4]	—	5,955	5,955	1,376	4,579	0.08
Brigit replacement awards and other compensation[5]	—	4,245	4,245	981	3,264	0.06
Labor reduction costs	—	236	236	55	181	—
Legal matters	—	(51)	(51)	(12)	(39)	—
Other	—	937	937	216	721	0.01
Non-GAAP Adjusted Results	$ 580,219	$ 103,663	$ 79,209	$ 19,960	$ 59,249	$ 1.01

[1] Special items are reported as Other Gains and Charges in the Company's Consolidated Statements of Operations included in Table 3 of this earnings release.
[2] Includes amortization expense of approximately $10.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately $4.0 million related to the fair value of acquired software assets.
[3] Includes amortization expense of approximately $3.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately $2.3 million related to the fair value of acquired software assets.
[4] Includes $4.8 million in lease impairment charges and $1.1 million in other miscellaneous shutdown and holding costs related to 69 Rent-A-Center closed stores.
[5] Includes amortization expense for Brigit replacement awards and other compensation related to the Brigit acquisition.

Reconciliation of Operating Profit to Non-GAAP Operating Profit, Net Earnings to Net Earnings Excluding Special Items and Non-GAAP Diluted Earnings Per Share

Table 6

	For the Three Months Ended June 30, 2026					
(in thousands)	Gross Profit	Operating Profit	Earnings Before Income Tax	Tax Expense	Net Earnings	Diluted Earnings per Share
GAAP Results	$ 594,838	$ 54,259	$ 29,258	$ 7,674	$ 21,584	$ 0.37
Plus: Special Items[1]						
Acima acquired assets depreciation and amortization[2]	—	14,944	14,944	4,731	10,213	0.17
Acima fraudulent lease-to-own contract losses[3]	—	13,255	13,255	4,198	9,057	0.15
Brigit equity consideration vesting[4]	—	12,197	12,197	—	12,197	0.21
Brigit acquired assets depreciation and amortization[5]	—	6,216	6,216	1,969	4,247	0.07
Brigit replacement awards and other compensation[6]	—	4,435	4,435	1,405	3,030	0.05
Store consolidation[7]	—	3,965	3,965	1256	2709	0.05
Legal matters[8]	—	(1,061)	(1,061)	(336)	(725)	(0.01)
Labor reduction costs	—	524	524	166	358	0.01
Other	—	(48)	(48)	(15)	(33)	—
Non-GAAP Adjusted Results	$ 594,838	$ 108,686	$ 83,685	$ 21,048	$ 62,637	$ 1.07

[1] Special items are reported as Other Gains and Charges in the Company's Consolidated Statements of Operations included in Table 3 of our earnings release for the three months ended June 30, 2026.
[2] Includes amortization expense of approximately $10.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately $3.9 million related to the fair value of acquired software assets.
[3] Includes fraudulent lease-to-own contract losses related to cybersecurity incidents within our Acima segment as disclosed in our Form 8-K filed on July 22, 2026.
[4] Represents stock compensation expense related to common stock issued to Brigit employees under restricted stock agreements as part of the acquisition proceeds subject to vesting restrictions.
[5] Includes amortization expense of approximately $3.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately $2.4 million related to the fair value of acquired software assets.
[6] Includes amortization expense for Brigit replacement awards and other compensation related to the Brigit acquisition.
[7] Includes $1.7 million in disposal of fixed assets, $1.6 million in lease impairment charges and $0.7 million in other miscellaneous shutdown and holding costs related to 69 Rent-A-Center closed stores.
[8] Includes net expenses of $(1.5) million related to estimated legal accruals and $0.45 million in litigation and defense expenses.

Reconciliation of Operating Profit and Non-GAAP Operating Profit, Net Earnings to Net Earnings Excluding Special Items and Non-GAAP Diluted Earnings Per Share

Table 7

	Three Months Ended September 30, 2025					
(in thousands)	Gross Profit	Operating Profit	Earnings Before Income Tax	Tax Expense	Net Earnings	Diluted Earnings per Share
GAAP Results	$ 563,076	$ 52,753	$ 19,870	$ 6,649	$ 13,221	$ 0.22
Plus: Debt refinancing charges	—	—	4,894	1,150	3,744	0.06
Plus: Special Items[1]						
Acima acquired assets depreciation and amortization[2]	—	14,900	14,900	3,502	11,398	0.19
Legal matters[3]	—	12,612	12,612	2,964	9,648	0.16
Asset impairment[4]	—	11,583	11,583	2,722	8,861	0.15
Brigit acquired assets depreciation and amortization[5]	—	6,216	6,216	1,461	4,755	0.08
Brigit equity consideration vesting[6]	—	5,101	5,101	—	5,101	0.09
Brigit replacement awards and other compensation[7]	—	4,495	4,495	1,056	3,439	0.06
Brigit transaction costs	—	551	551	129	422	0.01
Other[8]	—	(2,087)	(2,087)	(490)	(1,597)	(0.02)
Non-GAAP Adjusted Results	$ 563,076	$ 106,124	$ 78,135	$ 19,143	$ 58,992	$ 1.00

[1] Special items are reported as Other Gains and Charges in the Company's Consolidated Statements of Operations included in Table 3 of our earnings release for the three months ended September 30, 2025.

[2] Includes amortization expense of approximately $10.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately $4.0 million related to the fair value of acquired software assets.

[3] Includes expenses of $8.9 million related to estimated legal accruals and $3.8 million in litigation and defense expenses primarily related to our Multi-State Attorneys' General regulatory investigation, the settlement of a patent infringement lawsuit, and our current regulatory lawsuit with the New York Attorney General.

[4] Primarily includes lease impairment related to the closure of certain refranchised stores.

[5] Includes amortization expense of approximately $3.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately $2.3 million related to the fair value of acquired software assets.

[6] Represents stock compensation expense related to common stock issued to Brigit employees under restricted stock agreements as part of the acquisition proceeds subject to vesting restrictions.

[7] Includes amortization expense for Brigit replacement awards and other compensation related to the Brigit acquisition.

[8] Primarily includes interest income on tax refunds for prior years received in 2025 and shutdown and holding costs related to store closures and severance.

Reconciliation of Net Earnings (Loss) to Adjusted EBITDA (Consolidated and by Segment)

Table 8

	For the Three Months Ended September 30, 2026					
(in thousands)	Acima	Rent-A-Center	Brigit	Mexico	Corporate	Consolidated
Net earnings (loss)	$ 74,693	$ 55,613	$ 8,857	$ 1,390	$ (106,282)	$ 34,271
Plus: Interest expense, net	—	—	—	—	24,454	24,454
Plus: Income tax expense	—	—	—	—	12,456	12,456
Operating profit (loss)	74,693	55,613	8,857	1,390	(69,372)	71,181
Plus: Depreciation and amortization	370	4,293	29	696	8,804	14,192
Plus: Stock-based compensation	—	—	—	—	5,527	5,527
Plus: Special Items[1]						
Acima acquired assets depreciation and amortization[2]	10,972	—	—	—	3,972	14,944
Brigit acquired assets depreciation and amortization[3]	—	—	3,891	—	2,325	6,216
Store consolidation[4]	—	5,955	—	—	—	5,955
Brigit replacement awards and other compensation[5]	—	—	1,964	—	2,281	4,245
Labor reduction costs	—	4	—	—	232	236
Legal matters	—	—	—	—	(51)	(51)
Other	—	418	—	—	519	937
Adjusted EBITDA	$ 86,035	$ 66,283	$ 14,741	$ 2,086	$ (45,763)	$ 123,382

[1] Special items are reported as Other Gains and Charges in the Company's Consolidated Statements of Operations included in Table 3 of this earnings release.
[2] Includes amortization expense of approximately $10.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately $4.0 million related to the fair value of acquired software assets.
[3] Includes amortization expense of approximately $3.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately $2.3 million related to the fair value of acquired software assets.
[4] Includes $4.8 million in lease impairment charges and $1.1 million in other miscellaneous shutdown and holding costs related to 69 Rent-A-Center closed stores.
[5] Includes amortization expense for Brigit replacement awards and other compensation related to the Brigit acquisition.

Reconciliation of Net Earnings (Loss) to Adjusted EBITDA (Consolidated and by Segment)

Table 9

	For the Three Months Ended June 30, 2026					
(in thousands)	Acima	Rent-A-Center	Brigit	Mexico	Corporate	Consolidated
Net earnings (loss)	$ 73,443	$ 54,658	$ 7,512	$ (272)	$ (113,757)	$ 21,584
Plus: Interest expense, net	—	—	—	—	25,001	25,001
Plus: Income tax expense	—	—	—	—	7,674	7,674
Operating profit (loss)	73,443	54,658	7,512	(272)	(81,082)	54,259
Plus: Depreciation and amortization	373	4,592	27	673	8,258	13,923
Plus: Stock-based compensation	—	—	—	—	4,430	4,430
Plus: Special Items[1]						
Acima acquired assets depreciation and amortization[2]	10,972	—	—	—	3,972	14,944
Acima fraudulent lease-to-own contract losses[3]	13,255	—	—	—	—	13,255
Brigit equity consideration vesting[4]	—	—	—	—	12,197	12,197
Brigit acquired assets depreciation and amortization[5]	—	—	3,891	—	2,325	6,216
Brigit replacement awards and other compensation[6]	—	—	368	—	4,067	4,435
Store consolidation[7]	—	3,965	—	—	—	3,965
Legal matters[8]	—	—	—	—	(1,061)	(1,061)
Labor reduction costs	—	6	—	—	518	524
Other	—	(47)	—	—	(1)	(48)
Adjusted EBITDA	$ 98,043	$ 63,174	$ 11,798	$ 401	$ (46,377)	$ 127,039

[1] Special items are reported as Other Gains and Charges in the Company's Consolidated Statements of Operations included in Table 3 of our earnings release for the three months ended June 30, 2026.
[2] Includes amortization expense of approximately $10.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately $3.9 million related to the fair value of acquired software assets.
[3] Includes fraudulent lease-to-own contract losses related to cybersecurity incidents within our Acima segment as disclosed in our Form 8-K filed on July 22, 2026.
[4] Represents stock compensation expense related to common stock issued to Brigit employees under restricted stock agreements as part of the acquisition proceeds subject to vesting restrictions.
[5] Includes amortization expense of approximately $3.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately $2.4 million related to the fair value of acquired software assets.
[6] Includes amortization expense for Brigit replacement awards and other compensation related to the Brigit acquisition.
[7] Includes $1.7 million in disposal of fixed assets, $1.6 million in lease impairment charges and $0.7 million in other miscellaneous shutdown and holding costs related to 69 Rent-A-Center closed stores.
[8] Includes net expenses of $(1.5) million related to estimated legal accruals and $0.45 million in litigation and defense expenses.

Reconciliation of Net Earnings (Loss) to Adjusted EBITDA (Consolidated and by Segment)

Table 10

	Three Months Ended March 31, 2026					
(in thousands)	Acima	Rent-A-Center	Brigit	Mexico	Corporate	Consolidated
Net earnings (loss)	$ 77,266	$ 62,276	$ 18,563	$ (92)	$ (122,224)	$ 35,789
Plus: Interest expense, net	—	—	—	—	26,167	26,167
Plus: Income tax expense	—	—	—	—	15,482	15,482
Operating profit (loss)	77,266	62,276	18,563	(92)	(80,575)	77,438
Plus: Depreciation and amortization	404	5,010	26	633	8,066	14,139
Plus: Stock-based compensation	—	—	—	—	6,059	6,059
Plus: Special Items[1]						
Acima acquired assets depreciation and amortization[2]	10,972	—	—	—	3,972	14,944
Brigit acquired assets depreciation and amortization[3]	—	—	3,891	—	2,325	6,216
Brigit replacement awards and other compensation[4]	—	—	440	—	5,055	5,495
Brigit equity consideration vesting[5]	—	—	—	—	4,716	4,716
Legal matters[6]	—	—	—	—	4,053	4,053
Labor reduction costs	—	320	—	—	1,339	1,659
Asset impairment and disposal	—	—	—	—	1,505	1,505
Other	—	(205)	—	—	40	(165)
Adjusted EBITDA	$ 88,642	$ 67,401	$ 22,920	$ 541	$ (43,445)	$ 136,059

[1] Special items are reported as Other Gains and Charges in the Company's Consolidated Statements of Operations included in Table 4 of our earnings release for the three months ended March 31, 2026.
[2] Includes amortization expense of approximately $11.0 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately $4.0 million related to the fair value of acquired software assets.
[3] Includes amortization expense of approximately $3.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately $2.3 million related to the fair value of acquired software assets.
[4] Includes amortization expense for Brigit replacement awards and other compensation related to the Brigit acquisition.
[5] Represents stock compensation expense related to common stock issued to Brigit employees under restricted stock agreements as part of the acquisition proceeds subject to vesting restrictions.
[6] Includes expenses of $3.5 million related to estimated legal accruals and $0.5 million in litigation and defense expenses.

Reconciliation of Net Earnings (Loss) to Adjusted EBITDA (Consolidated and by Segment)

Table 11

	Three Months Ended December 31, 2025					
(in thousands)	Acima	Rent-A-Center	Brigit	Mexico	Corporate	Consolidated
Net earnings (loss)	$ 75,573	$ 63,685	$ 6,786	$ 977	$ (127,278)	$ 19,743
Plus: Interest expense, net	—	—	—	—	27,384	27,384
Plus: Income tax expense	—	—	—	—	10,118	10,118
Operating profit (loss)	75,573	63,685	6,786	977	(89,776)	57,245
Plus: Depreciation and amortization	363	5,416	26	581	7,438	13,824
Plus: Stock-based compensation	—	—	—	—	4,739	4,739
Plus: Special Items[1]						
Legal matters[2]	—	—	—	—	20,666	20,666
Acima acquired assets depreciation and amortization[3]	10,929	—	—	—	3,971	14,900
Brigit acquired assets depreciation and amortization[4]	—	—	3,891	—	2,325	6,216
Brigit equity consideration vesting[5]	—	—	—	—	4,432	4,432
Brigit replacement awards and other compensation[6]	—	—	383	—	3,363	3,746
Asset impairment[7]	—	1,174	—	—	—	1,174
Brigit transaction costs	—	—	—	—	25	25
Other	—	(1,068)	—	—	—	(1,068)
Adjusted EBITDA	$ 86,865	$ 69,207	$ 11,086	$ 1,558	$ (42,817)	$ 125,899

[1] Special items are reported as Other Gains and Charges in the Company's Consolidated Statements of Operations included in Table 4 of our earnings release for the three and twelve months ended December 31, 2025.
[2] Includes expenses of $19.7 million related to estimated legal accruals and $0.9 million in litigation and defense expenses primarily related to our Multi-State Attorneys' General regulatory investigation, the settlement of a patent infringement lawsuit, and our current regulatory lawsuit with the New York Attorney General.
[3] Includes amortization expense of approximately $10.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately $4.0 million related to the fair value of acquired software assets.
[4] Includes amortization expense of approximately $3.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately $2.3 million related to the fair value of acquired software assets.
[5] Represents stock compensation expense related to common stock issued to Brigit employees under restricted stock agreements as part of the acquisition proceeds subject to vesting restrictions.
[6] Includes amortization expense for Brigit replacement awards and other compensation related to the Brigit acquisition.
[7] Primarily includes lease impairment related to the closure of certain refranchised stores.

Reconciliation of Net Earnings (Loss) to Adjusted EBITDA (Consolidated and by Segment)

Table 12

	Three Months Ended September 30, 2025					
(in thousands)	Acima	Rent-A-Center	Brigit	Mexico	Corporate	Consolidated
Net earnings (loss)	$ 63,687	$ 56,420	$ 4,569	$ 1,314	$ (112,769)	$ 13,221
Plus: Interest expense, net	—	—	—	—	27,989	27,989
Plus: Income tax expense	—	—	—	—	6,649	6,649
Plus: Debt refinancing charges	—	—	—	—	4,894	4,894
Operating profit (loss)	63,687	56,420	4,569	1,314	(73,237)	52,753
Plus: Depreciation and amortization	386	5,223	20	549	6,722	12,900
Plus: Stock-based compensation	—	—	—	—	4,537	4,537
Plus: Special Items[1]						
Acima acquired assets depreciation and amortization[2]	10,929	—	—	—	3,971	14,900
Legal matters[3]	—	—	—	—	12,612	12,612
Asset impairment[4]	—	11,583	—	—	—	11,583
Brigit acquired assets depreciation and amortization[5]	—	—	3,891	—	2,325	6,216
Brigit equity consideration vesting[6]	—	—	—	—	5,101	5,101
Brigit replacement awards and other compensation[7]	—	—	800	—	3,695	4,495
Brigit transaction costs	—	—	—	—	551	551
Other[8]	—	1,483	—	—	(3,570)	(2,087)
Adjusted EBITDA	$ 75,002	$ 74,709	$ 9,280	$ 1,863	$ (37,293)	$ 123,561

[1] Special items are reported as Other Gains and Charges in the Company's Consolidated Statements of Operations included in Table 3 of our earnings release for the three months ended September 30, 2025.

[2] Includes amortization expense of approximately $10.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately $4.0 million related to the fair value of acquired software assets.

[3] Includes expenses of $8.9 million related to estimated legal accruals and $3.8 million in litigation and defense expenses primarily related to our Multi-State Attorneys' General regulatory investigation, the settlement of a patent infringement lawsuit, and our current regulatory lawsuit with the New York Attorney General.

[4] Primarily includes lease impairment related to the closure of certain refranchised stores.

[5] Includes amortization expense of approximately $3.9 million related to the total fair value of acquired intangible assets and incremental depreciation expense of approximately $2.3 million related to the fair value of acquired software assets.

[6] Represents stock compensation expense related to common stock issued to Brigit employees under restricted stock agreements as part of the acquisition proceeds subject to vesting restrictions.

[7] Includes amortization expense for Brigit replacement awards and other compensation related to the Brigit acquisition.

[8] Primarily includes interest income on tax refunds for prior years received in 2025 and shutdown and holding costs related to store closures and severance.

Reconciliation of Net Cash Provided by Operating Activities to Free Cash Flow

Table 13

(in thousands)	Three Months Ended September 30, 2026	Three Months Ended September 30, 2025	Nine Months Ended September 30, 2026	Nine Months Ended September 30, 2025	Three Months Ended June 30, 2026
Net cash provided by operating activities	$ 163,139	$ 89,908	$ 457,101	$ 263,987	$ 123,302
Net originations and collections of customer cash advances	(26,436)	(19,159)	(68,995)	(47,688)	(23,794)
Purchase of property assets	(16,130)	(20,504)	(47,592)	(49,327)	(15,498)
Free cash flow	$ 120,573	$ 50,245	$ 340,514	$ 166,972	$ 84,010

Consolidated Net Leverage Ratio

Table 14

(in millions, except net leverage ratio)	Q3 2026	Q2 2026
Outstanding debt	$ 1,361.3	$ 1,438.4
Less: Cash and cash equivalents	125.1	105.3
Net debt	1,236.2	1,333.1
Adjusted EBITDA[1]		
Q3 2025	—	123.6
Q4 2025	125.9	125.9
Q1 2026	136.1	136.1
Q2 2026	127.0	127.0
Q3 2026	123.4	—
Last twelve months Adjusted EBITDA	$ 512.4	$ 512.6
Net leverage ratio	2.4 x	2.6 x

[1] Refer to Reconciliation of Net Earnings (Loss) to Adjusted EBITDA (Consolidated and by Segment) Table 8 through Table 12 for additional details of Adjusted EBITDA.